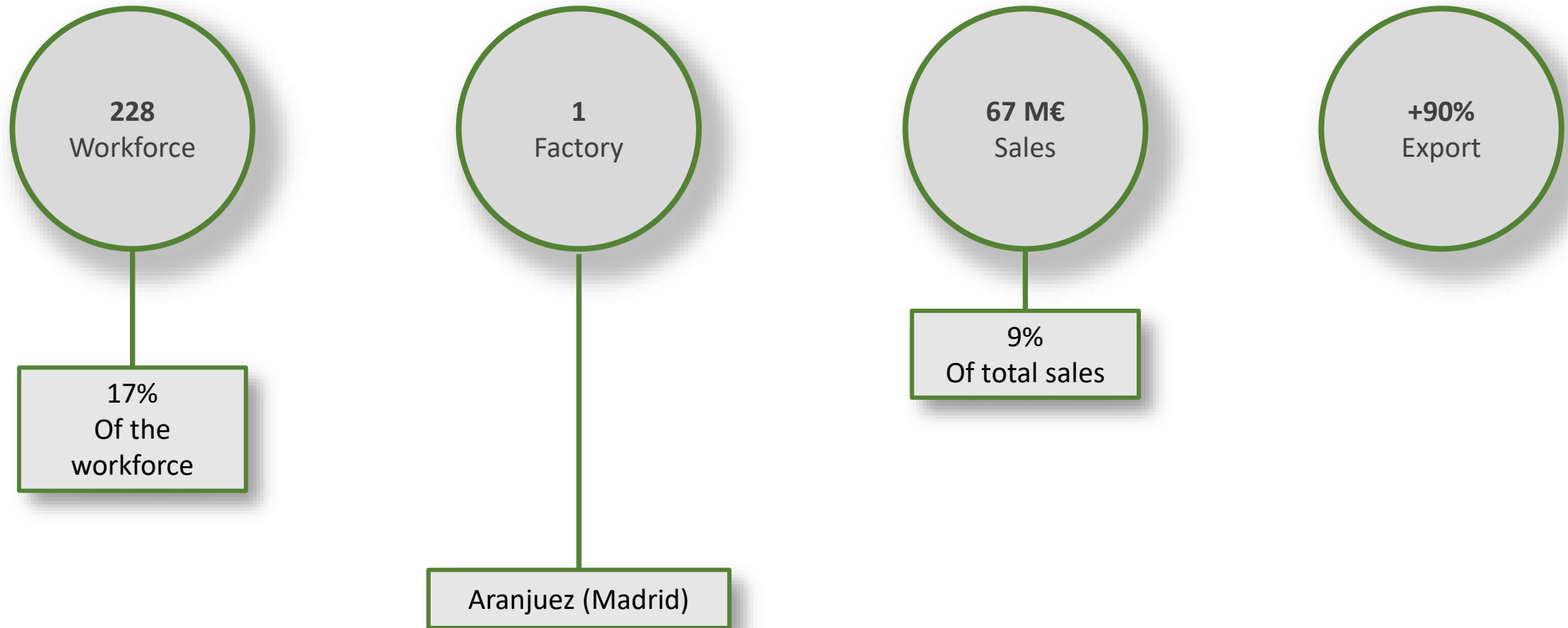




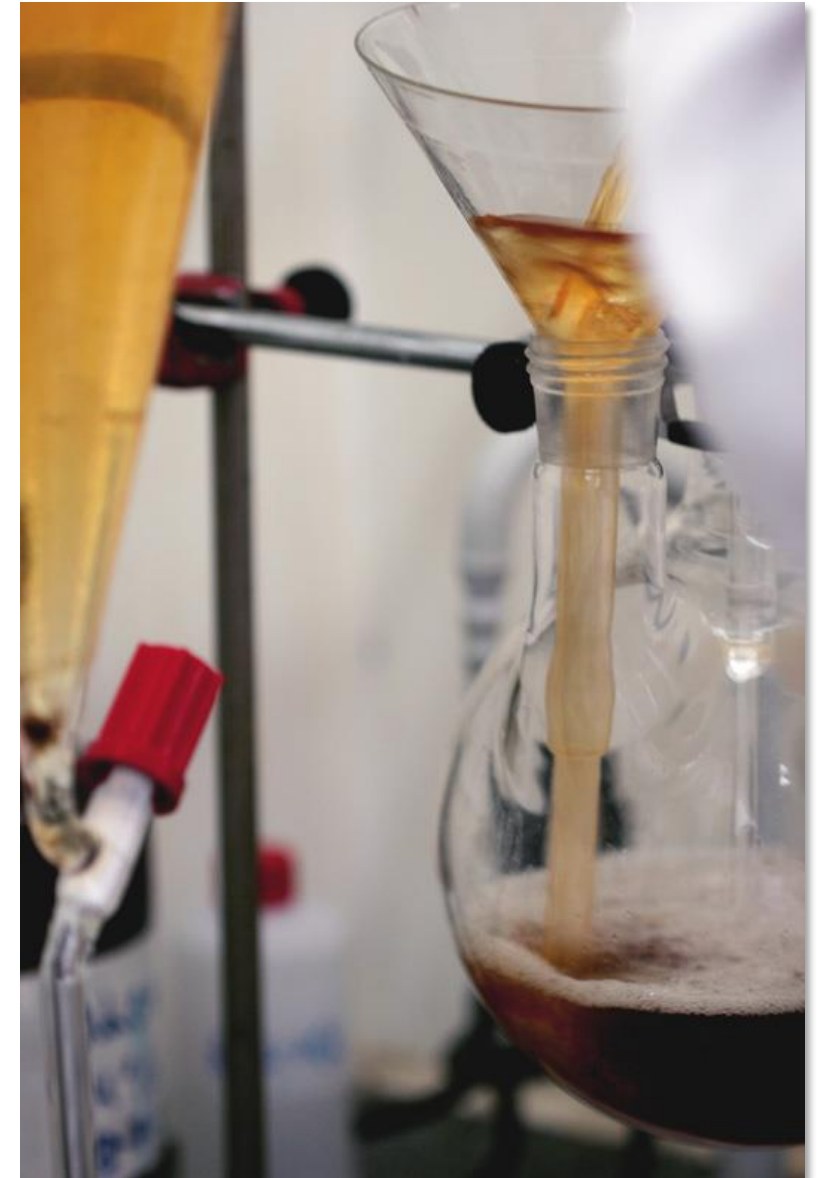
Pharmaceuticals division

Key facts about the pharmacy division. Fiscal year 2023



Business model

- The activity of the pharmaceuticals division is focused on the production of raw materials and API (Active Pharmaceutical Ingredients), mainly antibiotics.
- The division is also specialized in the production of active ingredients and intermediates for third parties, custom designed for clients.



Strengths and challenges of the division

- The main strengths of this business are:
 - Mastery of fermentation processes.
 - Ability to obtain sterile products for injectable use.
 - High degree of internationalization.
 - Good positioning as a reliable supplier.
- The division's challenges are:
 - To make the most of the increased manufacturing capacity of sterile medicines and their opening to new markets.
 - Optimize the installed fermentation capacity.
 - Adaptation to the new quality requirements of customers and regulatory bodies.
 - Facing competition from emerging markets.



Diagram of the biological production process

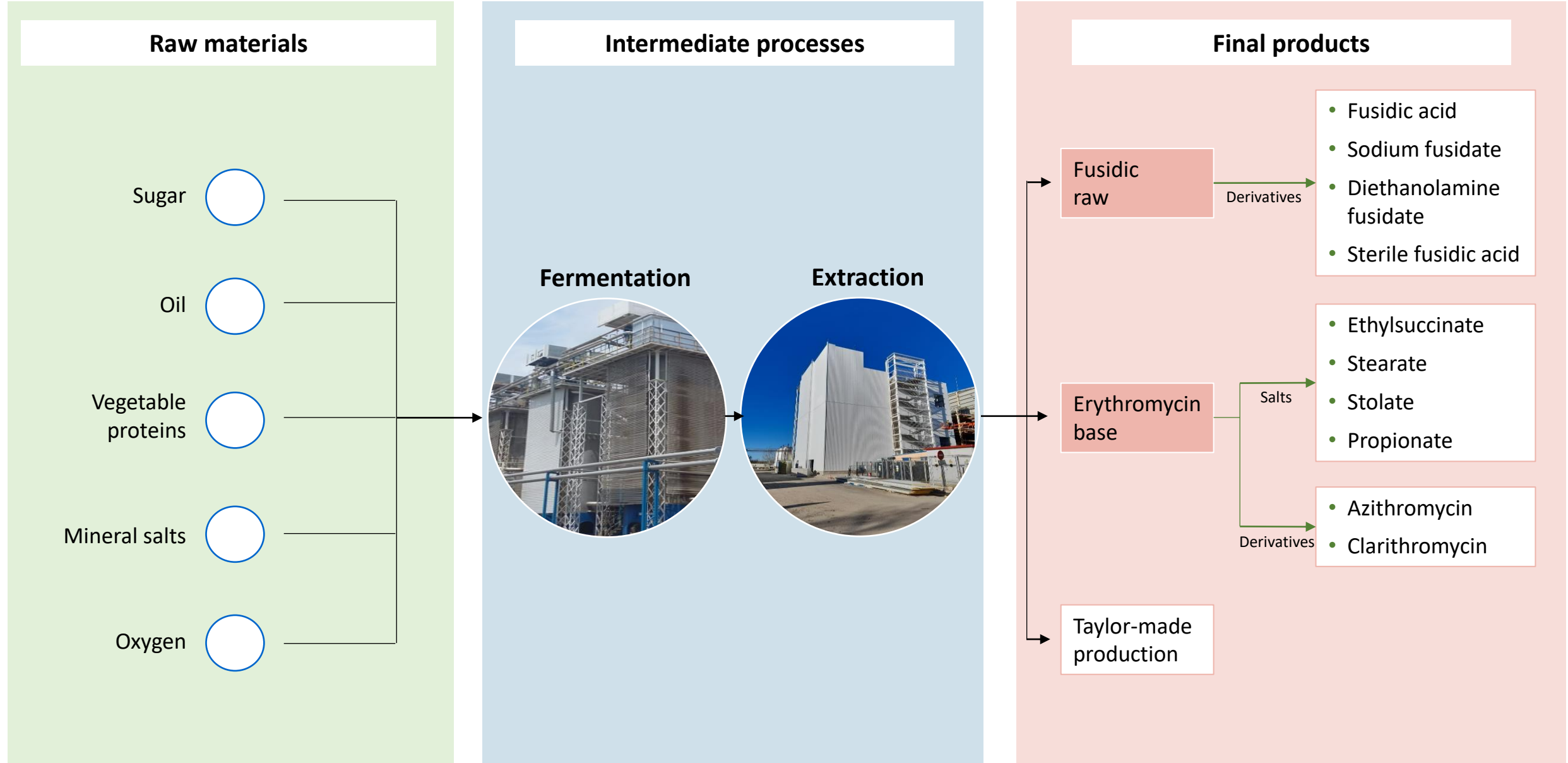


Diagram of the chemical synthesis production process

Raw materials

Phosphorus trichloride



Propardylic alcohol



Intermediate process



↑
Acid olefinic

↑
Fosfomycin PEA salt

Final products

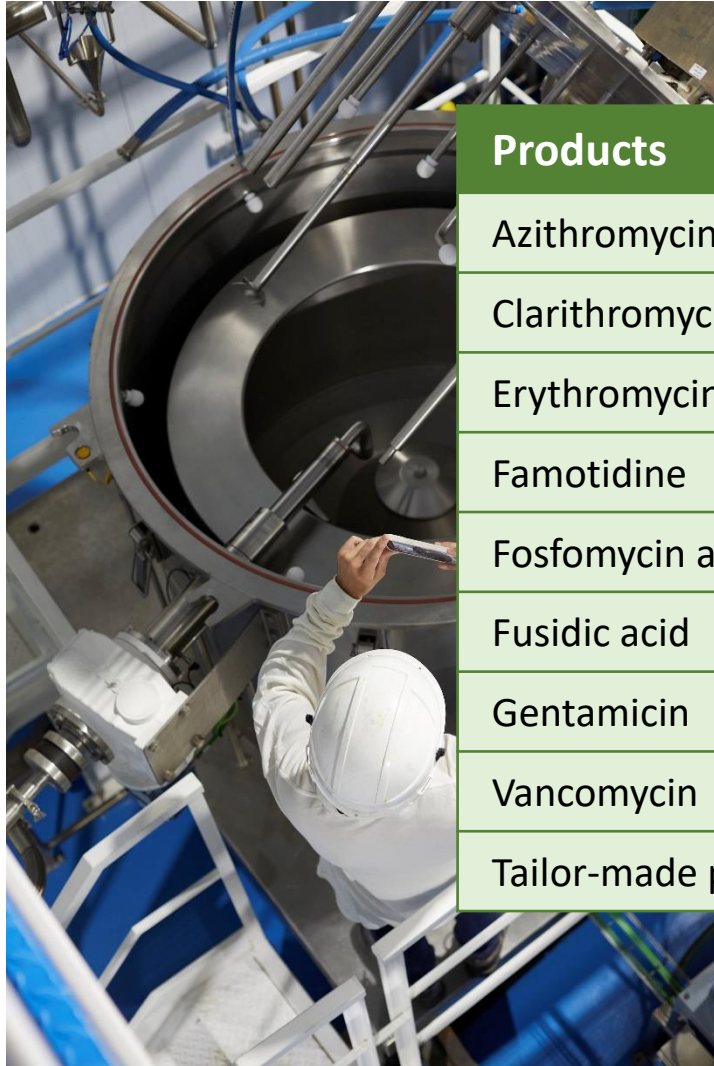
Fosfomycin calcium

Fosfomycin trometamol

Fosfomycin sodium

Sterile fosfomycin sodium (injectable)

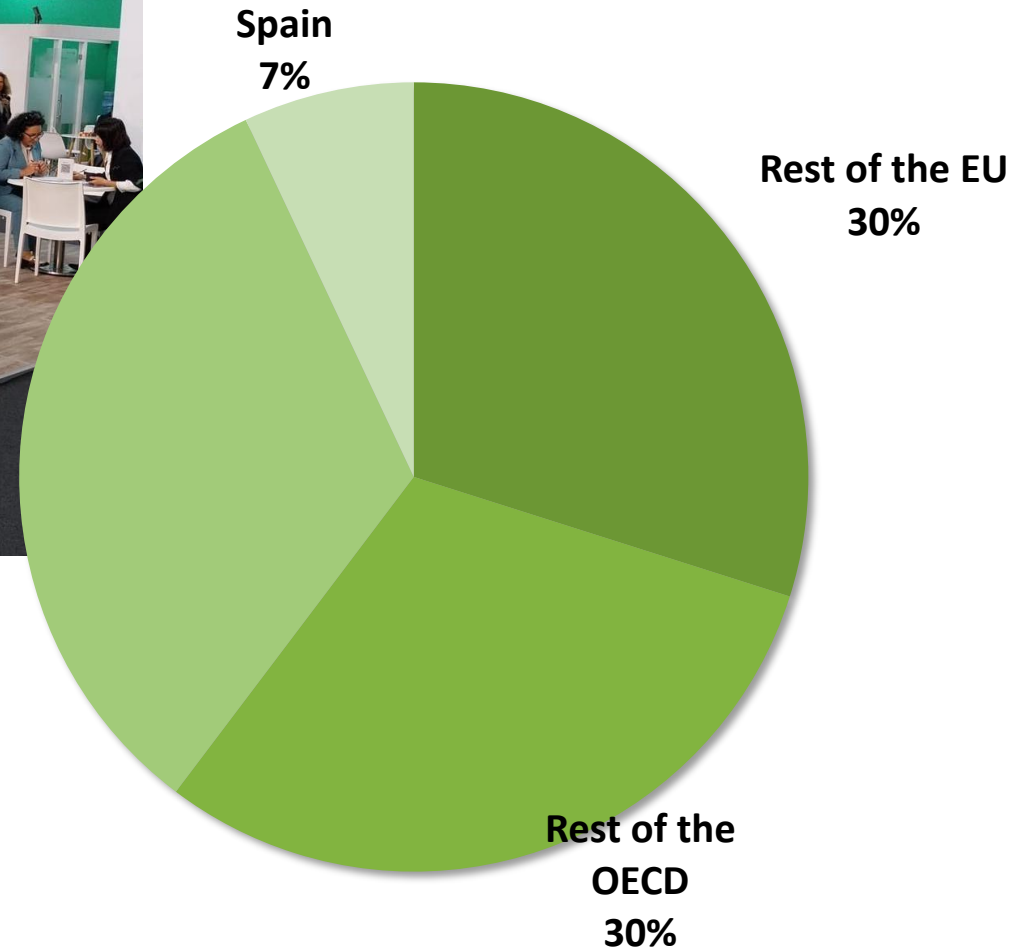
Products and applications



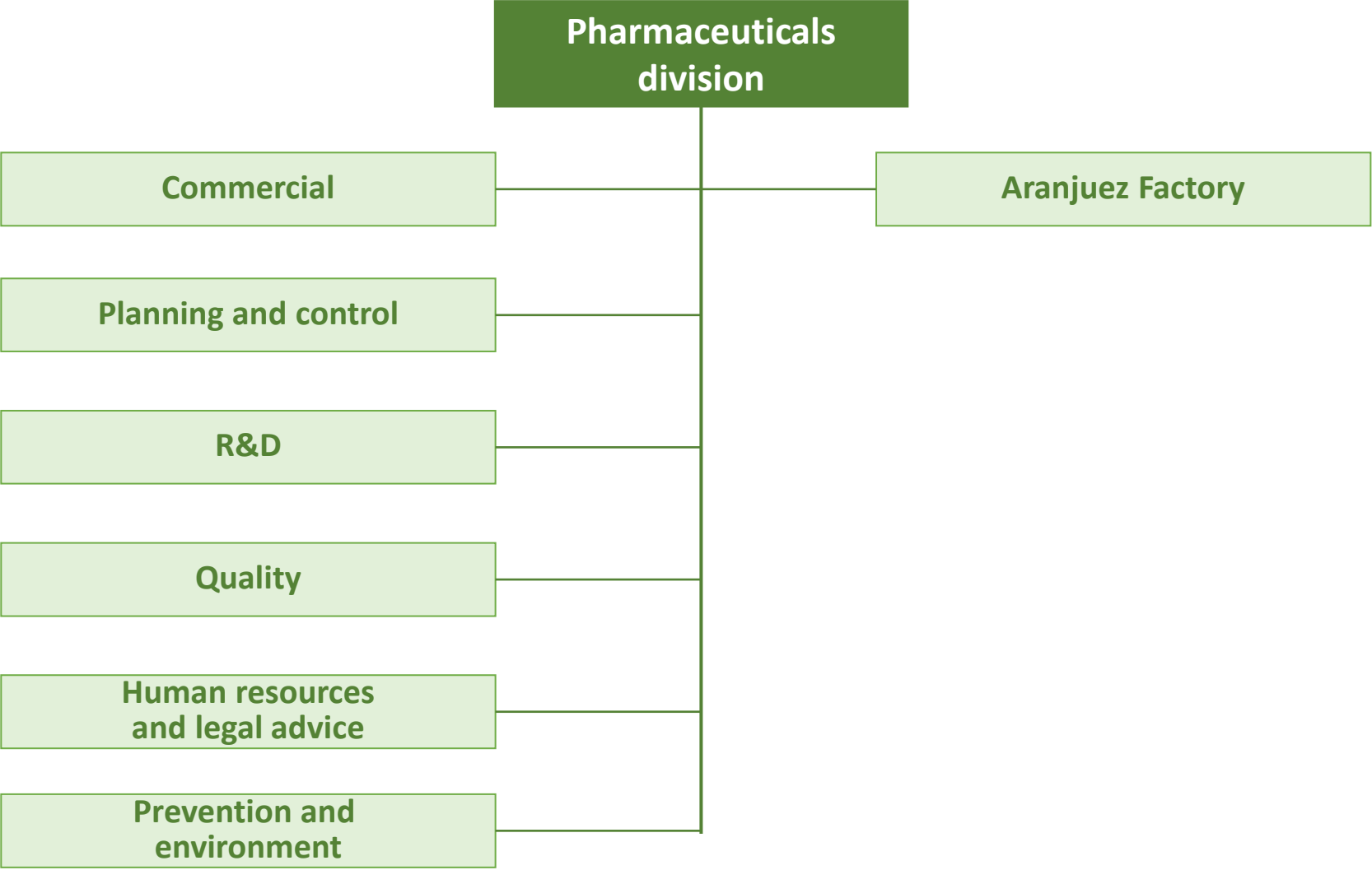
Products	Applications
Azithromycin	Respiratory infections
Clarithromycin	Respiratory infections
Erythromycin and salts	Respiratory infections
Famotidine	Antiulcer
Fosfomycin and salt	Urinary tract infections
Fusidic acid	Skin infections
Gentamicin	Hospital infections
Vancomycin	Hospital infections
Tailor-made production*	-

*On customer demand.

Markets. Fiscal year 2023



Organizational structure



Division directory

Division manager

M^a Carmen Cruzado

Headquarters and facility

Paseo del Deleite, s/n

28300 Aranjuez (Madrid)

Spain

Tel.: +34 918 090 340

E-mail: aranjuez@ercros.es

Commercial department

Sales director: **Oscar Méndez**

Tel.: +34 918 090 344

E-mail: farmaciacomercial@ercros.es

R+D department

Head: **María Luisa Díez**

Main R+D projects

- Main projects:
 - New active pharmaceutical ingredients by fermentation.
 - Expansion of the catalogue of products offered in sterile quality.



Accreditations

- Prevention management system according to **ISO 45001**.
- Quality management system according to **ISO 9001**.
- Environmental management system according to **ISO 14001**.
- Energy management system according to **ISO 50001**.
- Verification of greenhouse gas (GHG) emissions according to **ISO 14064**.
- Healthy Organization Management System, **Sigos**.
- Verification of compliance with the Good Corporate Governance Index, **GCGI**.
- Certified by the U.S. Food and Drug Administration, **FDA**.
- Certification of Good Practices in the Manufacture of Medicines, **GMP**.
- Certification of Good Practices in the Distribution of Medicines, **GDP**.



Sustainability: programs, agreements and ratings

- **Responsible Care:** Program of good practices in sustainability of the global chemical sector.
- **Global Compact:** Program promoted by the UN that contains 10 principles of action.
- **Carbon Disclosure Project (CDP):** Organization designed to assess the behavior of affiliated companies regarding the climate emergency.
- **EcoVadis:** International sustainability rating (score 85/100 en 2023).



Compliance with the sustainable development goals (SDGs)

- In the development of its activity, Ercros contributes to the fulfillment of the 17 SDGs established in the UN 2030 Agenda, although it has a special impact on:
 - **SDG 3:** Good health and well being.
 - **SDG 6:** Clean water and sanitation.
 - **SDG 7:** Affordable and clean energy.
 - **SDG 8:** Decent work and economic growth.
 - **SDG 9:** Industry, innovation and infrastructures.
 - **SDG 12:** Responsible consumption and production.
 - **SDG 13:** Climate action.





For more information

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